

## William Blair Global Leaders Fund Fund Manager Commentary

### Market Review

After a strong performance in 2021, global equities declined (-5.47%) in the first quarter (as measured by the MSCI ACWI IMI) amid increased market volatility induced by concerns over inflation, rising interest rates, and heightened geopolitical tension in Eastern Europe. In January, concerns over rising inflation and hawkish moves by the Federal Reserve drove a sharp style rotation into lower-value, lower-growth-oriented securities. Volatility continued in February as the Russian invasion of Ukraine prompted a coordinated response by Western countries in the form of firm sanctions targeted at Russia's financial system. The sanctions on Russia rendered Russian equities and the ruble un-investable with fears of contagion to other markets. In this environment, growth equities significantly underperformed value-oriented equities (the MSCI ACWI IMI Growth declined -9.83% while the MSCI ACWI IMI Value declined -1.08%). This was evident from a global sector perspective as consumer discretionary (-11.63%) and information technology (-10.37%) declined while energy stocks strengthened (+22.64%) on stronger crude oil prices.

Developed markets declined (-5.32%) as measured by the MSCI World IMI. U.S. equities declined (-5.38%) as the Russian invasion of Ukraine amplified existing concerns over rising inflation and interest rates. The Federal Reserve approved its first interest rate increase (0.25%) in over three years with further hikes expected throughout the rest of the year. Europe ex-U.K. plunged (-10.04%) as heightened concerns over the availability of Russian energy imports to Europe weighed on investor sentiment. In addition to targeting Russia's key financial institutions, the U.S. and European allies also cut Russia from the SWIFT International Payment system. Germany also announced it would be halting the certification of the Nord Stream 2 gas pipeline from Russia.

Emerging markets declined (-6.65%) with mixed returns across countries. Russian equities plunged as the broad range of sanctions imposed on their economy weighed heavily on the ruble and market returns. China sharply declined primarily in March (-14.27% for the quarter) amid a spike in COVID-19 cases and newly imposed lockdowns across major cities. Conversely, Latin America generated strong returns for the quarter (+26.34%) with broad outperformance across countries. Oil exporters and commodity beneficiaries such as South Africa (+19.30%), Kuwait (+18.56%), and Saudi Arabia (+16.64%), also outperformed.

### Fund Performance

First-quarter underperformance by the William Blair Global Leaders Fund (Class N shares) versus the MSCI ACWI IMI index was primarily due to a significant rotation in the market toward low-valuation, low-quality, and low-growth companies. From an

### Top 10 Holdings<sup>1</sup> as of 3/31/2022

<i>Company</i>	<i>% of Fund</i>
Microsoft Corporation	3.6
Alphabet Inc.	3.5
Amazon.com, Inc.	3.2
Mastercard Inc.	2.9
Salesforce, Inc.	2.3
Airbus SE	2.3
Taiwan Semiconductor Mfg. Co. Ltd.	2.2
Compass Group PLC	2.2
Hexagon AB	2.2
Union Pacific Corp.	2.1
<b>Total Top 10</b>	<b>26.5</b>

attribution perspective, weaker stock selection within information technology and healthcare significantly weighed on performance. Regional allocation effects modestly offset underperformance, especially the overweight allocation to Developed Asia ex-Japan and Latin America.

Within healthcare, Charles River Laboratories weighed on performance. Charles River is a contract research organization (CRO) that has evolved to be the global leader in the early-stage portion of the research market with a dominant market share lead, working on 85% of all FDA-approved drugs in both 2018 and 2019. The company has several key competitive advantages that support its market-leading position including a global network, strong brand reputation, and broad product/service portfolio. Despite solid fourth quarter results, the share price softened alongside peers amid a softer funding environment as new biotech IPOs and venture capital funding were down significantly year-on-year in January.

Within information technology, Infineon Technologies, a leading semiconductor company based in Germany, hampered relative performance. Infineon is a leader in structural opportunities in automotive and power markets. We believe this should continue to enable superior growth driven by content gains and

<sup>1</sup>Listed holdings are presented to illustrate examples of the securities that the Fund has bought and do not represent all of the Fund's holdings or future investments. Information about the Fund's holdings should not be considered investment advice. There is no guarantee that the Fund will continue to hold any one particular security or stay invested in any one particular sector. Holdings are subject to change at any time and are as of the date shown above. Top ten holdings are shown as a percentage of total net assets.

supportive regulation. Despite solid quarterly earnings, Infineon's share price softened alongside semiconductor peers as a part of the broad style rotation early in the quarter. Management also reiterated that supply constraints continue to limit overall growth, but shortages have started to ease.

Positive stock selection within the specialty retail industry within consumer discretionary was primarily driven by Ulta Beauty. We believe Ulta Beauty is well-positioned to expand share in the structurally attractive beauty category, benefiting from strong customer engagement due to its well-managed loyalty program, a continued shift away from department stores, and an expanding portfolio of products, including a higher mix of more profitable prestige brands and skincare products. The company has strong digital capabilities, coupled with an attractive retail experience that continues to drive in-store traffic, making Ulta's business more defensible against disruption from online competitors. The share price strengthened on strong fourth quarter results as top-line growth was primarily driven by better-than-expected holiday sales and a rational promotional environment.

An overweight allocation to aerospace & defense companies within industrials also helped offset underperformance. Within aerospace & defense, MTU Aero Engines was strong for the quarter. MTU is one of the world's largest manufacturers of aircraft engine modules with an installed base of 22,000 aircraft, which is approximately 34% of the global non-military aircraft fleet. MTU's profit growth is driven by its spare parts activity which generates most of its earnings. As secular growth in air traffic increases, demand for spare parts and maintenance, repair, and overhaul services should follow. We continue to view MTU as having an attractive risk/reward tradeoff, with near-term upside potential as air traffic and economic growth recovers post COVID-19.

## Positioning

During the quarter, financials exposure increased through the purchase of SVB Financial Group. SVB is a California-based bank focused on the innovation economy across the United States and key international markets. The company offers a diverse set of financial products to clients in the technology, life science/healthcare, and private equity/venture capital. The bank has de-risked its loan book significantly over time, and should the macro environment materially worsen, we would expect credit performance to outperform peers. This was offset by a decrease to communication services through the liquidation of Tencent Holdings. Tencent remains the digital-life and dominant social engagement platform in China. We exited the position amid ongoing regulatory pressure in China.

## Outlook

As we begin the second quarter of 2022, we reflect on the unique environment we have experienced the last two years. The nature of the economic cycle, originally due to the COVID pandemic, has been exacerbated. We've experienced an extreme closing and reopening of the global economy, accompanied by unprecedented liquidity, and pronounced rotations in style –

first with growth outperforming strongly, and more recently value charging back. Finally, the Russian invasion of Ukraine continues to impact the economy and the markets and in response we have needed to reassess our outlook leading into this year.

Similar to our forecast earlier this year, we continue to see a natural slowing of economic growth from very high levels seen in 2020; but also, rising inflation, which implies a further deceleration of earnings growth. We also continue to analyze the rising interest rate environment and its relationship to valuations.

### *Growth – Post-Russian Invasion*

In terms of growth, we continue to see risks of slower economic and corporate profit growth than we had originally expected. Importantly, in contrast to our prior outlook, we now expect materially lower growth in Europe. Leading into the year, most European economies remained much below their pre-pandemic output trajectory and now the Russian invasion of Ukraine has created further downward pressure. Particularly in Eastern and Central Europe, expanding past Russia, into Hungary and Poland, we'll expect continued acceleration in inflation, currencies under pressure and higher interest rates.

Within the U.S., we see less impact and expect growth to remain at broadly similar levels as in our pre-Russian invasion case, which is a significant sequential deceleration in economic activity, from approximately 5.5% growth that we observed in 2021 down to closer to 2.5% growth rate by the end of the year. Corporate profit growth expectations seem reasonable and remain at the highest level for most major countries.

Within China, our outlook is mixed. We've seen a resurgence of COVID and lockdowns, which we expect to impact economic activity and weakening of growth in the first half of this year, coupled with potential geopolitical risk. In contrast, we think the government's focus on a stable economic environment will lead to a moderate fiscal and monetary stimulus as well as potential for some easing of regulatory pressures. Valuations in China are also relatively attractive in our view, after a difficult 2021.

### *Inflation*

The ongoing lockdowns and the military conflict that we now have in Europe has prompted us to revise our inflation projections further. We originally expected inflation to peak in early summer. We now expect inflation to peak at a higher rate in the later part of this year and to rollover thereafter. Of course, wage pressures were something that we were going to monitor on an ongoing basis, and that that remains a key variable to watch in the U.S. What that means for equity markets, is that corporate earnings growth, especially outside the U.S., is expected to decelerate further throughout much of 2022, which will put further downward pressure on multiples.

### *Valuation and Style Performance*

Thus far in 2022, we've seen one of the most significant style rotations we have experienced in multiple decades, which leads

us to a discussion regarding equity valuations. The general relationship between rates and valuations holds, and despite the influences of the conflict and persistent inflation, we do believe that we are still in a long-term economic recovery. Thus, we expect gradual monetary tightening and removal of excess liquidity, consequently, leading to further multiple contraction as the expansion continues and rates go higher.

This has direct implications for the performance of Growth equities vs Value equities, and we have seen this play out significantly in the beginning of 2022. Valuation as a factor has been by far the strongest driver of performance year to date.

Does this imply that the very long run of quality growth over value is over? We don't think so. Many of the drivers of the outperformance of Growth are still in place: positive but lower economic growth, low (albeit rising) interest rates, and a competitive landscape in the real economy that acknowledges the structural advantages of some areas of the economy over others, as well as those of differentiated, innovative business models. As it relates to interest rates, as measured by the 10-year yield, we believe would need to meaningfully rise from current levels (+300bps), to significantly affect relative future profitability and future investment premium.

And as we look forward, what hasn't changed? We think the innovation and disruption cycle hasn't changed, and arguably, has even accelerated. The dynamic shifting of corporate winners and losers remains a constant, and again, if anything, may be accelerated. Importantly, durability or improvements in corporate competitive advantage will likely remain underappreciated.

We believe this environment will create an important backdrop for active investing. Understanding companies with differentiated business models, unique cultures and durable competitive advantages will increasingly be crucial to determining investment performance in this complex environment.



INVESTMENT PERFORMANCE (AS OF 3/31/22)

	QTR	YTD	1 Y	3 Y	5 Y	10 Y
Class I (SI: 10/15/07)	-13.95%	-13.95%	-0.54%	14.81%	14.27%	10.84%
Class N (SI: 10/15/07)	-14.03%	-14.03%	-0.77%	14.52%	13.98%	10.55%
MSCI All Country World IMI Index (net)	-5.47%	-5.47%	6.30%	13.49%	11.37%	9.95%

Performance cited represents past performance. Past performance does not guarantee future results and current performance may be lower or higher than the data quoted. Returns shown assume reinvestment of dividends and capital gains. Investment returns and principal will fluctuate with market and economic conditions and you may have a gain or loss when you sell shares. For the most current month-end performance information, please call +1 800 742 7272, or visit our Web site at [www.williamblairfunds.com](http://www.williamblairfunds.com). Class N shares are available to the general public without a sales load. Class I shares are available only to investors who meet certain eligibility requirements.

EXPENSE RATIOS

	Gross Expense	Net Expense
Class I	1.12%	0.90%
Class N	1.45%	1.15%

Expenses shown are as of the most recent prospectus. The Fund's Adviser has contractually agreed to waive fees and/or reimburse expenses to limit fund operating expenses until 4/30/22.

## IMPORTANT DISCLOSURES

**The Fund involves a high level of risk and may not be appropriate for everyone.** You should only consider it for the aggressive portion of your portfolio. The Fund's returns will vary, and you could lose money by investing in the Fund. The Fund holds equities which may decline in value due to both real and perceived general market, economic, and industry conditions. International investing involves special risk considerations, including currency fluctuations, higher volatility, lower liquidity, economic and political risk. Investing in emerging markets can increase these risks. The securities of emerging market companies may be subject to greater volatility and less liquidity than companies in more developed markets. Investing in securities of smaller companies tends to be more volatile and less liquid than securities of larger companies. Individual securities may not perform as expected or a strategy used by the Adviser may fail to produce its intended result. Convertible securities may be called before intended, which may have an adverse effect on investment objectives. Investing in smaller companies involves special risks, including higher volatility and lower liquidity. Diversification does not ensure against loss.

The Morgan Stanley Capital International (MSCI) All Country World IMI Index (net) is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. This series approximates the minimum possible dividend reinvestment. The Index is unmanaged, does not incur fees or expenses, and cannot be invested in directly.

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***Please carefully consider the Fund's investment objectives, risks, charges, and expenses before investing. This and other information is contained in the Fund's prospectus and summary prospectus, which you may obtain by calling +1 800 742 7272. Read the prospectus and summary prospectus carefully before investing. Investing includes the risk of loss.***

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